

KAREEM SAFWAT

Senior Quantity Surveyor | Tendering & Procurement Engineer | RICS APC Candidate

Cairo, Egypt | Open to Relocation
kareem@kareemsafwat.com | +20 101 817 1342
linkedin.com/in/kareemsafwat | kareemsafwat.com

PROFESSIONAL SUMMARY

Results-driven Senior Quantity Surveyor and Tendering & Procurement Engineer with 9+ years of experience in Quantity Surveying, Cost Estimation, Tendering, Procurement, and Cost Control across Egypt and Saudi Arabia. RICS APC Candidate pursuing Chartered Quantity Surveyor (MRICS) status, with a proven record of increasing bid success rates by 30%, reducing cost estimation error margins by 20%, and securing contracts worth over \$10 million. Managed commercial delivery across a combined project portfolio exceeding \$1 billion. Expert in Bills of Quantities (BOQ), FIDIC Contracts, Value Engineering, Claims Management, and Subcontractor Management, with advanced proficiency in CCS Candy, BidBow, and PlanSwift. Bilingual: Arabic (native) and English (professional).

CORE COMPETENCIES

Tendering & Bid Management | Cost Estimation & Planning | Bills of Quantities (BOQ)
Procurement & Supply Chain | FIDIC Contract Administration | Value Engineering
Claims & Variation Management | Risk Analysis & Mitigation | Subcontractor Management
Cost Control & Reporting | Quantity Takeoff | Pre-Qualification & Vendor Selection
Budget Management | Earned Value Management (EVM) | Project Financial Reporting
Market Analysis | Negotiation & Contract Terms | Stakeholder Management

PROFESSIONAL EXPERIENCE

Senior Tendering & Procurement Engineer — Silver Foundation | Riyadh, Saudi Arabia | January 2025 - Present

- Lead end-to-end preparation and issuance of tender packages, analyzing technical and commercial requirements for full FIDIC compliance.
- Prepare accurate cost estimations and evaluate submitted bids, strengthening competitive positioning across multi-million-dollar construction packages.
- Coordinate cross-functionally with Engineering, Project Management, and Finance to align tender strategy, scope, and commercial risk allocation.
- Manage supplier identification, evaluation, and negotiate commercial terms, improving vendor performance and securing favorable pricing.
- Oversee procurement of materials and services with focus on quality compliance and measurable cost savings throughout the supply chain.

Cost Estimation & Tendering Team Leader — Diagram Construction | New Cairo, Egypt | July 2024 - January 2025

- Led a multidisciplinary estimation team preparing accurate cost estimates and tender submissions for large-scale construction projects across Egypt.
- Developed standardized cost estimation models that reduced error margins by 20% and improved the reliability of project proposals.
- Managed the full tendering lifecycle including risk analysis and compliance with regulatory, contractual, and Pre-Qualification requirements.
- Secured contracts worth over \$10 million by delivering precise, competitive tenders, increasing bid success rates by 30%.
- Trained and mentored junior estimators on quantity takeoff, rate build-ups, and tendering best practices to raise team capability.

Commercial Engineer — Tiabco For Supplies & Construction | Cairo, Egypt | October 2023 - July 2024

- Prepared detailed cost estimates covering labor, materials, and overhead using CCS Candy, improving estimate transparency and bid competitiveness.
- Administered contracts by reviewing and negotiating terms, tracking milestones and payments, and managing claims under FIDIC frameworks.
- Measured and quantified construction works, prepared Bills of Quantities (BOQ), and assessed Variation Orders for accurate commercial recovery.

- Drove Value Engineering initiatives identifying cost-effective design and method alternatives without compromising quality or program.
- Produced cost reports, budget analyses, and cash-flow forecasts while managing procurement plans to ensure timely material delivery.

Tendering Engineer — DKS Group | Cairo, Egypt | November 2022 - October 2023

- Utilized CCS Candy for comprehensive tender preparation including cost estimation, resource planning, rate analysis, and BOQ generation.
- Employed PlanSwift to produce accurate quantity takeoffs from drawings, reducing measurement discrepancies on bid submissions.
- Used BidBow to manage bid submission workflows, track tender status, and evaluate subcontractor and supplier quotations.
- Identified and mitigated tendering risks using integrated data from CCS Candy and PlanSwift before final bid submission.

Quantity Surveyor — Tiabco For Supplies & Construction | Cairo, Egypt | January 2021 - October 2022

- Prepared cost estimates, conducted feasibility studies, and managed tender and contract documentation for active construction packages.
- Monitored and controlled project costs through change tracking, interim valuations, and structured payment certification processes.
- Administered contracts, managed commercial relationships, and resolved contractual issues to protect project margins and cash flow.
- Analyzed financial performance and delivered project financial reporting that informed leadership decisions on profitability.

Site Engineer — City Stars For Construction | Sharm El-Sheikh, Egypt | November 2019 - November 2020

- Supervised construction of four sewage treatment plants and associated tanks at Golden Coast, ensuring quality and program compliance.
- Managed structural and architectural modifications for City Stars and Swiss Hotel blocks, coordinating design changes with site teams.
- Coordinated subcontractors and site teams to enforce quality standards, resolve site issues, and keep works on the critical path.

EDUCATION

Bachelor of Science in Building & Construction Engineering

Arab Academy for Science, Technology and Maritime Transport | Alexandria, Egypt | June 2017

Graduation Project: Sustainability & Green Building Engineer — LEED environmental impact analysis for Tulip Hotel, Alexandria; developed strategies to reduce pollution and improve energy efficiency.

CERTIFICATIONS & PROFESSIONAL DEVELOPMENT

- CCS Candy Cost Estimation Program | Udemy | November 2025
- Advanced Quantity Surveying Diploma (RICS Pathway) | Arab Quantity Surveying Academy (AQSA) | October 2025
- RICS APC Candidate (In Progress) — Pursuing Chartered Quantity Surveyor (MRICS) status
- BidBow Estimation Course | BidBow | June 2024
- Cost Management Professional | Controls Academy | November 2023
- Advanced Data Analysis — Excel & Power BI | Engineering Tracks
- Primavera P6 Project Management | Engineering Tracks
- Autodesk Civil 3D Essentials | Muttaheda Training Center (MTC) | October 2022

TECHNICAL SKILLS

Estimating & QS Software: CCS Candy, BidBow, PlanSwift, Autodesk Revit, AutoCAD

Project Management: Primavera P6, Microsoft Project

Data & Reporting: Microsoft Excel (Advanced), Power BI, Microsoft Office 365

Contracts: FIDIC (Red, Yellow, Silver Books), NEC Contracts

Languages: Arabic (Native), English (Professional Working Proficiency)